

## **Mr. Mark C. Cramer**

**President, Institute for Defense and Business  
Executive Director, Center of Excellence in Logistics  
and Technology (LOGTECH)**



Mr. Cramer is President and a member of the Board of Directors of the Institute for Defense and Business (IDB). He also serves as the Executive Director of the Center of Excellence in Logistics and Technology (LOGTECH) and was previously the acting Executive Director of the Center for Stabilization and Economic Reconstruction (CSER). Prior to assuming the duties of President in 2007, he served as Senior Vice President, legal counsel and Executive Secretary of the IDB, and he established the IDB's CSER activities and programs. He was involved in the formation of the IDB in 1997, and has been actively engaged in all of its programs and offerings since that time. He currently is an adjunct faculty member at the University of North Carolina's Kenan-Flagler Business School.

While an attorney in private practice, Mr. Cramer also served from 1995 to 2006 as Executive Director of the Real Estate and Building Industry Coalition, a regional lobbying group for real estate industry trade associations in the Charlotte, North Carolina area. From 1991 to 2003, he served as Secretary, Federal Liaison and legal counsel for the North Carolina Global TransPark Authority which planned, developed and operates a multi-modal transportation and industrial complex. His work for the Authority spanned a wide range of legal, legislative, international, land use planning, environmental, management, and organizational matters. He was instrumental in securing federal funding from the Federal Aviation Administration, the U.S. Department of Defense and the U.S. Department of Commerce for the project. Mr. Cramer also practiced land use law and was involved in real estate development in Charlotte.

Prior to moving to Charlotte in 1985, Mr. Cramer served as General Counsel, Deputy General Counsel and Director of Congressional Relations for the U.S. Government Printing Office in Washington, D.C. He also was in private practice in Washington, D.C., representing cities, counties, and other public bodies before the U.S. Congress and agencies of the federal government, as well as firms engaged in international trade matters. He helped to organize both the first U.S. trade mission to China and the first U.S. trade exhibition in China, after normalization of diplomatic relations between the two countries in 1979.

Mr. Cramer has served on numerous boards and commissions, including service as a Liaison Member of the Administrative Conference of the United States. He currently is a member of the Board of Directors of the National Chamber Foundation and the Logistics Division of the National Defense Industry Association, among other activities.

By appointment of the North Carolina Governor, he has served on the N.C. General Statutes Commission and the Blue Ribbon Commission on Urban Transportation Needs. Mr. Cramer has served as Chairman of the Zoning Board of Adjustment for Mecklenburg County and as a member of the Citizen's Transit Advisory Group. He also served as a member of the Electoral College of the United States in 1992 .

Mr. Cramer is a recipient of the Public Printer's Gold Medal for Distinguished Service to the U.S. Government Printing Office, the Order of the Long Leaf Pine presented by the Governor of North Carolina, and the North Carolina Department of Transportation's "Captain of First Flight" award.

Mr. Cramer received his B.A. from the University of North Carolina at Chapel Hill, graduating Phi Beta Kappa, and his J.D. from the University of Virginia. He is a member of the Bar in North Carolina, Florida and the District of Columbia.