

Mr. Brent Meyers

Vice President of FedEx Solutions FedEx



Brent originally joined FedEx in 1991 as the Marketing Manager for the Logistics organization (Business Logistics Services BLS). He then became a Sales Manager and eventually the Sales Director for the Logistics and e-Commerce efforts prior to the formation of FedEx Solutions. Brent was promoted to a VP while in Solutions.

Brent has been awarded four Presidents Clubs including one Hall of Fame as is a rare four-time winner of the Five Star, FedEx' most prestigious award. He earned his first one as a manager, received a second as a director and earned his third and fourth ones as a FedEx Solutions Vice President.

Responsibilities under Brent's leadership include the Solutions support of Sales from the Find and Get perspectives. Find and Get activities are a way of life in both the SDI (Solution Design and Implementation Team) and SAT (Solution Activation Team) - from the initial solution design through implementation. In addition, Brent's area supports Sales in major RFQs through the Customer Value Team (CVT). They are also responsible for Sales Education and a specific knowledge management tool through the Sales Education and Development area that supports more than 3,000 U.S. sales professionals and management. Brent's team is also responsible for managing specific strategic programs and opportunities that impact Sales through the Target Launch Team.

Brent received his MBA majoring in Transportation Logistics and Finance, and BA majoring in Mathematics and Economics from Indiana University – Bloomington.